

#THINK COMMUNICATION for your EMFF project

Agnieszka Kempny & Charlotte Jagot, European Maritime and Fisheries Fund (EMFF)





WHY COMMUNICATE?

- To make it easier to achieve the objectives of the project
- To showcase the results, to encourage transfer & replication
- To inform policy-makers and stakeholders at local, regional and EU level of best practices & innovations

!!!!! INCREASE THE IMPACT OF YOUR PROJECT !!!!





Communication toolkit on EASME EMFF website:



European Commission > EASME > Communication toolkit

Communication toolkit

PAGE CONTENT

Join the community and make your work visible!

Proudly display EU support

Share your stories

Connect with us on social media

Come to our events

Check out our communication webinar

Downlad as PDF

Join the community and make your work visible!

Yes, communication plays an important role in making sure your project has a lasting impact! That's why communicating your project results is a requirement under virtually all EU programmes.

With the right strategic communication you will attract the interest of those who could benefit from your work – be it local or regional authorities, national governments, potential business partners or the research community.

Wondering how to include communication actions in your proposal for funding and how to set up a communication strategy? Check our #CommsWorkout webinar and FAQs.

This toolkit is for projects funded through one of our programmes: we want to help you make the most of your communication efforts. Our ultimate aim is to form a strong community of project partners, experts and investors who will exchange experiences, learn from each other and form new partnerships.

Here's how to join the community in four simple steps:

Communication requirements

- Project webpage
- Communication & dissemination strategy
- Kick-off meeting and Networking events



Communication – Promoting the action – Visibility of EU funding (Art.22)

- Obligation to promote the action and its results
- Information on EU funding: emblem + text



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Acknowledgment of the EU



Co-funded by the EMFF programme of the European Union



EU emblem + ref to the funding in various languages can be downloaded from EASME EMFF website

https://ec.europa.eu/easme/en/communication-toolkit



Communication activities must:

- Be effective
- Be proportionate
- Address audiences that go beyond the action's own community





HOW TO COMMUNICATE YOUR PROJECT



Think, Plan, Act strategically

- What do you want to achieve?
- Communicate from day one



You can't reach everyone

- Define your target audience
- Use consortium resources, expertise and ideas



Think Issue, not project

- What issue is the project addressing?
- Link communication to hot topics in society



Make it relevant to daily life

- Show the impact on society
- Avoid technical language and jargon



Be creative

- · Vamp up the visual, reduce the writing
- Use social media



Get into the media mindset

- Identify relevant media people
- Understand media language and needs



Think global, act local

- Local and regional media are effective targets
- Use the project's local connections



Build your brand

- Become a trusted source and voice
- Contribute where and when you can









YOUR COMMUNICATION PLAN

OBJECTIVES: What do you want to obtain?

TARGET AUDIENCE: Who do you want to reach?

MESSAGE: What do you want to say?

CHANNELS & TOOLS: What channels do you want to use & why?

EVALUATION: How do you evaluate your activities & why?



EVALUATION - KPIs

- Websites: visits, page views
- Newsletter: subscribers, views
- Social media: impressions, followers/fans/subscribers
- Publications: readers, subscribers
- Photos/videos/infographics: views, embeds/downloads, cost per view
- Events: attendees, cost per attendee, media or stakeholders reach
- Media relations: online views of media releases







QUICK TIPS & TRICKS

About the following communication tools:

- Website
- Social media
- Media
- Events



→ Be strategic in selecting means of communication – consider the most effective, but also efficient and cost-efficient media, fitting to the size & geographical scope of the project.





WEBSITE

- Create a clear structure
- Use simple language
- Use visuals related to your project activities
- Update it regularly (news, events...)
- Add links to your social media channels







SOCIAL MEDIA

- Think audience (Facebook, Twitter and Linkedin are not the same)
- Focus on quality content
- Use hashtags #EMFF, #OurOcean, #BlueInvest...
- Use own pictures
- Include links
- Twitter: tag us! #EMFF, @EU_EASME, @EU_MARE



Instagram or You Tube channel





SOCIAL MEDIA – EMFF examples

Tweets Tweets & replies Media Likes

marGnet @marGnetproject · Jul 27

Meet our partners from Sintol srl - the constructors of the #marGnet prototype that produces marine fuel from the #marinelitter. It is amazing to think that what is now in those tanks, once was marine litter polluting the Venice lagoon.

#EASME #EMFF







Tourism 4.0 for the Black Sea

September 3 at 11:57 AM · ③ Public

#Tourism4BlackSea is excited to introduce TIM: "Tourism Impact Model".

#DataAnalytics, #SustainableDevelopment, #TourismImpactModel

Arctur Geografie Universitatea Ovidius din Constanța ტურიზმის ინსტიტუტი • Tourism Institute Sano Touring Agricola NGO Tourism 4.0

urism 4.0

for the Black Sea



T4BS.EU

Tourism4BlackSea - Testing Tourism Impact Model at Black sea in progress - HomeLatest news



MEDIA

- Reach national and local stakeholders
- Invite press to your key events
- Make others talk about you







EVENTS

- Choose them strategically
- Focus on your content
- Communicate about them







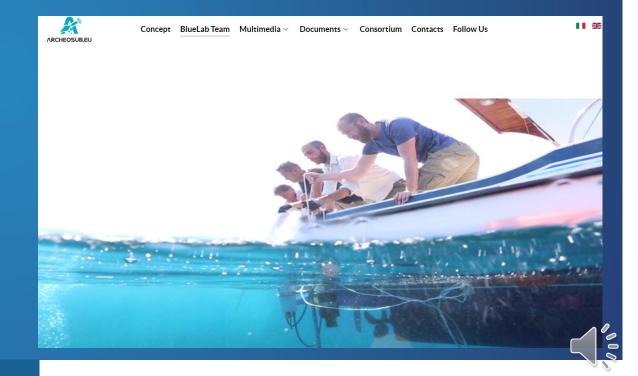
FOLLOW THE EXAMPLE FROM EMFF COMMUNITY

ARCHEOSUb

The ARCHEOSUb aims to develop innovative solutions with the potential to reach the market by 24 months after project end, based on an investor ready business plan, and will establish durable smart partnerships and expand knowledge and competences for the discovery, protection, valorization and fruition of underwater cultural heritage.

The project aims to bring a number of key results of FP7 projects GENESI, CLAM, ARROWS, and of the awardwinning project SUNRISE to commercial maturity.















FOLLOW THE EXAMPLE FROM EMFF COMMUNITY

WAOH! Route & their You Tube channel



RESPONSIBLE MHALE & DOLPHINMATCHING: "TOP THINGS TO KEEP IN MIND" 6:30

Responsible whale & dolphinwatching: "Top things to kee...

53 views • 8 months ago



4 most common mistakes you should avoid to be a...

89 views • 10 months ago



Learn to dive with a dry suit

570 views • 10 months ago

What is **WAOH**?

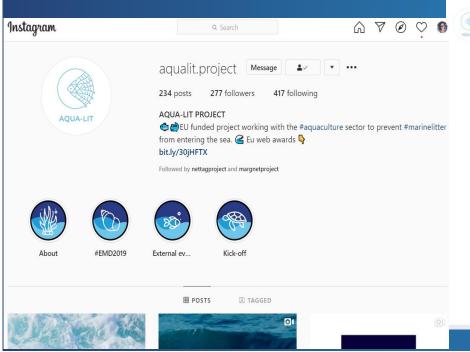






FOLLOW THE EXAMPLE FROM EMFF COMMUNITY

AQUA_LIT







AQUA-LIT project

@aqua_lit Follows you

@EU_EASME #EMFF funded project focusing on preventive measures for averting the discarding of #litter in the #marine environment from the aquaculture industry

Ø aqua-lit.eu/articles/16/ne...

Joined January 2019

676 Following **699** Followers

Followed by Charlina Vitcheva, MINE-EMI Project, and 71 others you follow





FOLLOW THE EXAMPLE FROM EMFF COMMUNITY

Integrating Land-Sea interaction

Land-Sea Interaction

into MSP

Pan Baltic Scope

Project Activities



Cross border Collaboration and Consultation to Support National MSP processes



Planning Forum for cross-border cooperation



Finland - Aland - Sweden Case



Monitoring and Evaluation for Selected



Advancing the Implementation of the Ecosystem-Based Approach and Data Sharing



Ecosystem-Based Toolbox



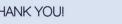
Ecosystem-Based Approach in Sub-basin SEA



Cumulative Impacts













Co-funded by the European Maritime and Fisheries Fund of the European Union

The work of Pan Baltic Scope is based on the previous collaboration in the Baltic Scope project (2015-2017)





EMFF DATA HUB

https://emff.easme-web.eu/

Database with EMFF projects





What can we do for you?

- Bring your project to events
- EU events calendar





What can we do for you?

- Make your part of the EU corporate campaigns
- Ocean Health: projects that innovate



OCEAN HEALTH: PROJECTS THAT INNOVATE

A sample of the projects funded between 2014 and 2019





Keep in touch



Your Project Officer or Adviser



@EU_EASME



Executive Agency for Small and Medium-sized Enterprises (EASME)



EASME-COMMUNICATION@EC.EUROPA.EU

